



September 20, 2018

Greg Smith, Project Manager
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Subject: Statement of Interest – Mid-Willamette Valley Intermodal Center (Millersburg)

Mr. Smith:

It is our understanding Linn Economic Development Group (LEDG) is proposing the development of the Mid-Willamette Valley Intermodal Center (MWVIC) in Millersburg, Oregon. APL applauds Oregon's investment in intermodal infrastructure. We also thank you for engaging APL as your preferred shipping line. As you are aware, APL is one of the world's leading ocean carriers providing comprehensive global container shipping services in over 70 countries.

In learning about your project, we understand you are proposing your facility at the former International Paper mill site in Millersburg. Logistically, the site's location, where Interstate 5, Union Pacific Railroad, and Portland Western Railroad (BNSF) all converge, is ideal for an intermodal center. Your market feasibility study indicates this location would have a weekly demand to support 260-405 full containers, with relative consistency through the year. Approximately 75% of these are expected to be intermodal containers destined for export.

Please accept this letter of interest as APL's desire to continue to be included in your conversation. APL believes our services can help the container movement of Mid-Willamette Valley commodities to international destinations. Working together, we can finalize discussions that could lead to moving Oregon products from production, through the Mid-Willamette Valley Intermodal Center, and onto APL carriers for shipment throughout the world.

We look forward to continuing our work together in support of Oregon's business and industry. Thank you again for including APL.

Best Regards,

Michael DiCaprio
Vice President, Export Sales North America
APL

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